

F&TRC Adds Family Income Benefit to Quality Analyser System

Leading financial services Research Company F&TRC has this week added Family Income Benefit to its Quality Analyser research tool.

Quality Analyser is a free service for advisers and employee benefits consultants to help them make better informed provider selection based on individual client requirements.

Advisers are able to run Family Income Benefit product comparisons including product features such as plan options, exclusions, guaranteed insurability options, critical illness cover, underwriting services, waiver of premium and more.

Providers listed for FIB comparisons currently include: Legal & General, Scottish Provident, Friends Life, Ageas Protect, AEGON, Bright Grey and PruProtect.

Roy McLoughlin of Master Adviser, said: “Family Income Benefit is a hugely undersold product so it is great news that advisers will now be able to compare products on Quality Analyser alongside basic term assurance. FIB provides an income instead of a lump sum, which is arguably a much more suitable way of protection the family for many people.”

Ian McKenna, Managing Director of F&TRC, said: “Following the launch of Quality Analyser earlier this year we plan to expand the service by adding a number of additional products. By including Family Income Benefit within the research tool we expect to see more advisers considering it alongside lump sum benefits.”

Advisers can register free of charge at www.advisersoftware.com.

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Notes to Editors

The information contained in F&TRC’s press releases is intended solely for journalists and should not be used by consumers to make financial decisions. Full consumer product information can be found at www.ftrc.co.uk.

Media enquiries

Ian McKenna
Kevin Carr

Mobile: 07901 555515
Mobile: 07887 838811

About F&TRC

Established in 1995, the Finance & Technology Research Centre (F&TRC) is a specialist consultancy focusing on the future of financial advice and how organisations can enhance the quality of their services to consumers

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